



## **Dave McClung**

## DIRECTOR, APAC & China Cloud Solution Sales SEAGATE TECHNOLOGY

Dave McClung is currently serving Seagate in the role of Director of Sales, APAC & China, Cloud Business Solutions. Based in Singapore, Dave will run the strategy for sales as well as lead the coordination for the technical & engineering support of Seagate's Cloud solution business for seven major Asean countries Plus India & China.

Prior to assuming this role, Mr. McClung has been working with over 75 Consumer Electronics OEM's, contract manufacturers and media companies, helping them to design and tool USM "Universal Storage Module" solutions into their products. These companies around the globe are implementing USM host slots in a wide variety of applications ranging from the PC to DVR, TV, NAS and security surveillance systems and building USM Storage Modules.

McClung has spent two decades in the hard drive business, working in sales and Director level positions at Hitachi, Maxtor & Seagate. McClung has been a key evangelist for a number of new technologies including SATA, SAS and the "Business Critical drive" segment as Business & large data centers moved from tape drives to high capacity hard disk drives.

At Maxtor and Seagate, Mr. McClung has led Sales teams to success with large North American CSP's such as Google, Yahoo!, MSN & Amazon.

McClung also had a three year stint as director of WW Business Development for SYNNEX/Mitac Corp., working closely with major OEM's like Hewlett Packard/Compaq, SUN & SGI (Rackable Systems).

He holds a Bachelors degree from San Jose State University with an emphasis in Computer Science, Political Science and English. Graduating in 1988.